



## Chocolate manufactory, wholesaler, and exporter business for sale – Gold Coast

This food manufactory and wholesale business are highly regarded, industry-leading, and well respected in its expertise, quality, and customer service. The business has a huge long-term and loyal customer database with very stable suppliers.

This long-established chocolate factory has been a manufactory, producing wholesale chocolate to Australia nationwide and internationally for over 31 years. The factory is set up for a variety of sweets and chocolate manufacturing. It's one of the biggest manufacturers in Queensland producing and supplying these products. It has gained the greatest reputation and trust from the customers by maintaining consistency of good quality products and desirable customer services.

This well-established manufacturing company had successfully built stable connections with its suppliers over the years, lasting over three decades. With exceptional quality and service, they have built solid, strong relationships, and supply many well-

Price \$1,450,000 + SAV  
\$70,000

Property Type Business

Property ID 584

### Agent Details

Lily Small - 0427 674 974

### Office Details

LUX Business Sales & Advisory  
0427 674 974



known, popular Australian franchises becoming branded whilst overseeing the head office, contract businesses, and retail stores. Several clients have been with them almost 30 years. The factory has portrayed decades of strong goodwill and is the first offer to the market for sale.

The factory just added a new refurbishment, with aircon. The newly refurbished factory has made the workspace feel very adaptably confinable with new air conditioning. All equipment on site is working perfectly in order, whilst being professionally organized and displayed for a ready-to-go approach.

Everything is set up for a new owner to walk in and start making great profits and expanding for future huge profitable growth. They have a full manual on all procedures and all systems within the business. With marketing through an online store via a personal and professional website, as well as marketing through Instagram and Facebook.

All machinery is heavy-duty, industrially high quality, and regularly maintained. In 2022, They bought a lot of new equipment, computers, etc.

All these assets have been paid.

### **System and Procedures:**

Full manual on all procedures and all systems within the business, including:

- Manufacturing
- Work Safety
- Staff Training
- MYOB Accounts
- HACCP
- Repairs & Maintenance
- Schedules

- Suppliers, backup suppliers
- Product Specification Sheets
- Logos & photographs of all products

**Key benefit:**

- HACCP Certificate which is the international standard for food safety.
- Long established business
- Long-term loyal branding franchise and wholesale customers in place.
- First time for the sale
- B to B business has much better value
- Very low rent with a long-secured lease
- stable suppliers
- High-quality industry machinery
- All systems in place
- location is movable without affecting the customers.
- Christmas holidays every year for 3 weeks

**Facility:**

- It is the most appealing, clean, and tidy factory we have ever seen.
- Specially built production room,
- Walk-in frozen and walk-in freezer, Storage room,
- 2 bathrooms one with shower, and kitchen.

**Potential:**

- The business holding a Licence entitles to manufacture confectionery such as nougat, fudge, coconut ice, muesli slice, etc., not just chocolate products
- Open a Retail Outlet on the premises.
- Increase online store product lines, branding, and packaging.
- Supply to more supermarket
- Expanding our Export Trade
- Open longer hours and days for a higher manufacturing

quota.

### **Lessons/Classes:**

- Many requests for adult classes (similar to Paint & Sip) and this can be an opportunity to increase sales of products as well as income from lessons
- Pre-covid we had organized bus tours from retirement homes to visit us. We would prepare the products for sale and use the hour to allow visitors to taste test and purchase at factory prices. This can be restarted. Tour buses, school excursions, retirement homes, and food tours would all suit.
- Expanding Current Product List:
- They have Novelty molds for Easter, Valentine's, Christmas, Father's Day, Mother's Day, Birthdays, etc, and this can be used as extra sales revenue during these holiday periods. At the moment they are only doing Valentine's Day and Easter Eggs.

### **Bus tour income:**

Approximately \$50,000 per year.

There are 1–2 bus tours per month, with each bus carrying around 100 tourists. Their total purchases range from \$2,000 to \$3,000 per tour, and they prefer to pay in cash.

**Attention investors, business migration buyers, and entrepreneurs, this business opportunity is going quickly.**

**Contact us now!**

**FOR SALE: \$1,450,000 + SAV \$70,000**

For further information on this business investment opportunity,  
contact the exclusive business broker now:

## **Lily Small**

Business Broker and Advisor

### **Lux Business Sales and Advisory**

**M:** 0427 674 974

**T:** 1300 685 081

**E:** [lily@luxbusiness.com.au](mailto:lily@luxbusiness.com.au)

**W:** <https://luxbusiness.com.au/>

<https://www.luxbusiness.com.au/consultant/7/lily-small>

<https://www.youtube.com/watch?v=5EsRZu0GlgM>

Address: L 18, 175 Eagle St, Brisbane City 4000

Want to know more about this business? Simply submit an online  
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